

Soybean Discount Schedule

U.S. #1 YSB Yellow Soybeans

56# TW, 13% Moisture, 2.0% Damage 1.0% FM, 0.2% Heat Damage

4193 Everett Hull Rd., Cortland, OH 44410

| Moisture | |
|----------------------------------|----------|
| % | Discount |
| 13.0 or less | \$0.00 |
| 13.1 - 14.0% | \$0.03 |
| 14.1 - 14.5% | \$0.06 |
| 14.6 - 15.0% | \$0.09 |
| 15.1 - 15.5% | \$0.12 |
| 15.6 - 16.0% | \$0.15 |
| 16.1 - 16.5% | \$0.18 |
| 16.6 - 17.0% | \$0.21 |
| 17.1 - 17.5% | \$0.24 |
| 17.6 - 18.0% | \$0.27 |
| 18.1 - 18.5% | \$0.30 |
| 18.6 - 19.0% | \$0.33 |
| 19.1 - 19.5% | \$0.36 |
| 19.6 - 20.0% | \$0.39 |
| 20.1 - 20.5% | \$0.42 |
| 20.6 - 21.0% | \$0.45 |
| Shrink 1.5% per point over 13.0% | |

| Soybeans that contain stones, glass, | | |
|------------------------------------------|--|--|
| treated beans, or any other commercially | | |
| objectionable features will be rejected. | | |

| Test Weight | | |
|-----------------------------------|----------|--|
| # | Discount | |
| 54.0 or higher | \$0.00 | |
| 53.9 - 53.0 | \$0.01 | |
| 52.9 - 52.0 | \$0.02 | |
| 51.9 - 51.0 | \$0.03 | |
| 50.9 - 50.0 | \$0.05 | |
| Under 50.0 - subject to rejection | | |

| Splits | | |
|---------------|----------|--|
| % | Discount | |
| 20.0% or less | \$0.00 | |
| 20.1 - 25.0% | \$0.01 | |
| 25.1 - 30.0% | \$0.02 | |
| 30.1 - 35.0% | \$0.03 | |
| 35.1 - 40% | \$0.04 | |

| Other | Discount |
|-------------|----------|
| % | Discount |
| Heating | \$0.15 |
| Sour | \$0.10 |
| Musty | \$0.05 |
| Infestation | \$1.00 |
| C.O.F.O | \$0.10 |
| Excess Pods | \$0.15 |

| Damage | | |
|-------------------------------|----------|--|
| % | Discount | |
| 2.1 - 3.0% | \$0.03 | |
| 3.1 - 4.0% | \$0.07 | |
| 4.1 - 5.0% | \$0.11 | |
| 5.1 - 6.0% | \$0.16 | |
| 6.1 - 7.0% | \$0.23 | |
| 7.1 - 8.0% | \$0.29 | |
| 8.1 - 9.0% | \$0.33 | |
| 9.1 - 10.0% | \$0.33 | |
| Over 10.0% - \$0.04 per point | | |

| FM | |
|--------------------------------------------|----------|
| % | Discount |
| 1.0% or less | \$0.00 |
| Over 1.0% - deducted from the gross weight | |

| Heat Damage | |
|-----------------------------------|----------|
| % | Discount |
| 0.3 - 1.0 | \$0.02 |
| 1.1 - 1.5 | \$0.04 |
| Over 1.5% - \$0.03 per half point | |

Effective 10/1/2023